

MASONRY

Light Weight Block
Normal Weight Block
Split Faced Block
Burnished Block
Glazed Block
Slump Block
Fluted Block
Scored Block
Glass Block
Clay Brick
Natural Stone
Man Made Stone
Cement
Lime
Pre-blended Mortars
Reinforcing Wire
Ties & Anchors

HARDSCAPE

Retaining Wall Block
Wet Cast Pavers
Dry Cast Pavers
Oversized Pavers
Outdoor living kits
Natural Stone
Geo Textiles
Polymeric Sand
Rigid & Flexible Edging

PRE-CAST PRODUCTS

Storm Shelters
Feed Bunks
Parking Bumpers
Septic Tanks
Water Tanks
Monument Bases
Infiltrator Systems
Splash Blocks

DOORS & HARDWARE

Hollow Metal Doors
Knock Down Frames
Welded Frames
Safe Room Doors
Bullet Proof Doors
Bilco Basement Doors
Hinges
Locks
Closers
Weatherseal
Door Windows

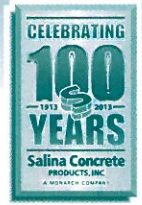
BUILDING MATERIALS

Fire places
Clay flue tile
Fire Bricks
Chimney Caps
Concrete/Masonry Sealers
Concrete/Masonry Cleaners
Concrete/Masonry Adhesives
Caulking
Expansion Joint
Concrete nails
Expansion Joint
Form Hardware
Wall Ties
Bar Ties
Polyethylene Film
Rebar
Reinforcing Mesh
Concrete Finishing Tools
Masonry Tools
Non-shrink grout
Quikrete Products
Areawalls
Egress Window Frames
Perlite Insulation
Thoro Waterproofing



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A MONARCH COMPANY



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October 2017 Newsletter

For many children the month of October brings the hope of Halloween buckets overflowing with candy. For others this month brings the excitement cheering on their favorite football team. October brings noticeable change in the seasons which is most evident in the changing color and falling leaves. As a child I remember holding a rake and staring at the large oak trees surrounding our yard. I was overwhelmed with the incredible number of leaves that fell and would wonder how many leaves each tree could possibly hold. I recently found that the average oak produces approximately 200,000 leaves. Due to endless variables, an accurate estimate on just how many leaves fall within the US is impossible. However, the US Forestry Service estimated that there are over 203 billion deciduous trees within the forested lands of the US. They determined that with 200,000 leaves per tree this would equate to 40 quadrillion leaves falling each year. A quadrillion is a 1 with 15 zeros behind it. To understand how much a quadrillion is there are approximately 1 quadrillion ants living on the earth.

As we consider overwhelming counting tasks, we at Salina Concrete Products (SCP) realize that the fall season brings our own counting task. **Throughout the month of October SCP staff will be working on preparing for our annual inventory.** SCP began in 1913 with the sole purpose of producing concrete silo staves. In the ensuing 100 plus years of business SCP's product line has grown from 1 line item to over 2,000 line items of inventory. This annual inventory process requires SCP staff to identify, tag, and count every product located within the SCP property. We wanted to make customers aware of this upcoming task and the additional workload it will provide for SCP staff. If possible extra notice to coordinate deliveries, order samples, and other normally routine tasks would be greatly appreciated. At times loading materials may take a few extra minutes as SCP employees make physical adjustments on inventory cards attached to stocked products. If you have any special order products delivered to SCP please do everything possible to have them delivered as soon as is possible. **The days assigned to reconciling the physical counts with the computer inventory is scheduled on November 8th & 9th.** If it is possible to plan meetings/deliveries around these two days in particular it would be most appreciated!

With all of this said the SCP staff will do everything possible to provide you with the best service possible. As always, we thank you for your continued business and support!

Best Regards,

Peter Browning
General Manager