

MASONRY

Light Weight Block
Normal Weight Block
Split Faced Block
Burnished Block
Glazed Block
Slump Block
Fluted Block
Scored Block
Glass Block
Clay Brick
Natural Stone
Man Made Stone
Cement
Lime
Pre-blended Mortars
Reinforcing Wire
Ties & Anchors

HARDSCAPE

Retaining Wall Block
Wet Cast Pavers
Dry Cast Pavers
Oversized Pavers
Outdoor living kits
Natural Stone
Geo Textiles
Polymeric Sand
Rigid & Flexible Edging

PRE-CAST PRODUCTS

Storm Shelters
Feed Bunks
Parking Bumpers
Septic Tanks
Water Tanks
Monument Bases
Infiltrator Systems
Splash Blocks

DOORS & HARDWARE

Hollow Metal Doors
Knock Down Frames
Welded Frames
Safe Room Doors
Bullet Proof Doors
Bilco Basement Doors
Hinges
Locks
Closers
Weatherseal
Door Windows

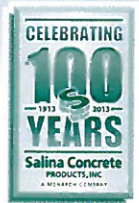
BUILDING MATERIALS

Fire places
Clay flue tile
Fire Bricks
Chimney Caps
Concrete/Masonry Sealers
Concrete/Masonry Cleaners
Concrete/Masonry Adhesives
Caulking
Expansion Joint
Concrete nails
Expansion Joint
Form Hardware
Wall Ties
Bar Ties
Polyethylene Film
Rebar
Reinforcing Mesh
Concrete Finishing Tools
Masonry Tools
Non-shrink grout
Quikrete Products
Areawalls
Egress Window Frames
Perlite Insulation
Thoro Waterproofing



Salina Concrete Products, Inc

A MONARCH COMPANY



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January 2017 Newsletter

We hope that you had a Merry Christmas and a Happy New Year! The word January is derived from the Latin word "door". As the first month of the year January is the "door" to a new year. We at Salina Concrete Products hope that as you step through the "door" of 2017, that you will find this year to be a safe and prosperous one!

As we consider the month of January, it is hard to not think of bitter cold. On average, January is the coldest months, in the Northern Hemisphere. With cold temperatures come snow and ice. As we consider the weather for the next few months please take into account **winter weather** when ordering materials. It is the policy of Salina Concrete Products (SCP) to do everything within our power to provide the best customer service possible to SCP customers. SCP takes delivery of the proper materials within the time parameters needed very seriously. However, the safety of SCP staff, customers, and the general public is always our first and highest priority. With this in mind please provide as much notice as possible for material deliveries during the next few months. With more notice, SCP is able to safely delivery your needed products as weather and road conditions permit.

SCP has taken on significant cost increases in areas such as raw materials and health care costs. The SCP leadership team has exhausted all opportunities to absorb these additional costs through cost cutting measures and attempts to maximize efficiencies. However, these efforts in and of themselves have not been enough to cover all of the added costs of doing business. Therefore, effective **February 1st SCP will be implementing price increases. Produced items such as Block and Precast items will increase 3%. Merchandise items such as brick, stone, and tools will be evaluated on a case by case basis.** The leadership team is confident that this increase will enable SCP to continue providing high quality products and service SCP customers have come to expect. If you have questions or concerns regarding these increases please feel free to contact me at the SCP office. I will be happy to visit with you and address any concerns that you may have.

As always, we thank you for your continued business. We look forward to the opportunity of stepping through the "door of 2017" that is January and working with you!

Best regards,

Peter Browning
General Manager